Achieve unparalleled return on conten

Use content to drive results for your

customers, your teams, and your business. Experience higher revenues, lower expenses, and faster time to market.



Return on investment

In 2023, the software and IT services

20% of companies allocate more than

half of their IT budget to upgrades,

being held by legacy systems.

segments are expected to grow by 9.3% and 5.5%, respectively.

increase by 2.4% in 2023.

Global IT spending is projected to

\$200bn available for innovation. As businesses invest heavily in upgrades to boost returns, the potential

If 1/4 of the predicted global software

spending for 2023 (\$85bn) was spent

on upgrades, that would leave over

to achieve significant savings on content management system. Did you know?

for gains becomes even more enticing. According to a TEI study

by Forrester Consulting, customers of Kontent.ai have the opportunity

composite organization (based on interviewed customers) saw a three-year 320% return on investment (ROI) with a payback

The TEI study conducted by Forrester Consulting found that a

period of less than 6 months. 320% \$2.35M <6 months

a net present value (NPV) of \$2.35 million over three years.

payback By implementing Kontent.ai, a composite organization realized

ROI NPV

2 Content production time

spend over half their team's time on upgrades

of organizations

with the right CMS, such as Kontent.ai

reduction

of deployment time

of daily content operations time with Kontent.ai

reduction

From the monolithic system to this system, it used to take us, like I said, almost a week to deploy, and now we can push

a fix in a couple of minutes without any downtime.

CMS administrator in a retail organization, Forrester's TEI study of Kontent.ai

3 Headless CMS & ROI.

Headless CMSs are quickly becoming a favorite among developers and

marketers alike. A significant number of businesses are actively considering

the move to a headless content management system as it stands out as

a solution that resonates with ROI-focused strategies. What are the key

benefits of the headless approach and the latest stats on its adoption?

4 Headless adoption

quicker storefront changes two years

According to The State of the Headless CMS Market

72%

of content

professionals

have had experience using

a headless CMS

2023 report, headless CMSs are on the rise:

businesses

without a headless

architecture plan to

implement it within the next

have heard the term headless CMS before

79%

of content

professionals

88% of respondents

Among those who have significantly

they are ahead of the competition.

In contrast, less than half of those

the competition.

where MACH has not increased also

When defining their tech stack and

future infrastructure, over <u>91% of</u>

decision-makers consider sustainability

to be moderately or highly significant.

perceive themselves as being ahead of

increased MACH adoption, 87% believe

77%

of organizations

employing a headless

architecture affirm that it

enhances agility and enables

with using them

with prior experience using

headless CMSs are satisfied

5 Adopting MACH architecture

More than half of the respondents (55%) of the MACH Global Research 2023 said they are moving to MACH infrastructure mainly to improve customer experience.

be left behind.

In the last 12 months, 85% of

MACH in their infrastructure.

organizations have raised the level of

Flexibility in using any

front-end framework

More than <u>85% of organizations</u> believe

that those which fail to innovate now will

6 Advantages of a headless CMS

Using any programming

language

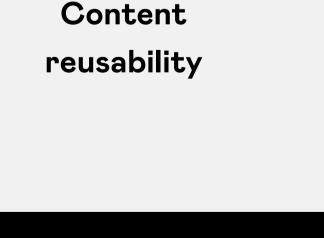
Easy

upgrades

The State of the Headless CMS Market 2023 report found that the primary benefits of headless CMSs consist of:

Delivering content to any

channel or device



The TEI study conducted by Forrester Consulting revealed the following benefits of Kontent.ai:

Ability to create

structured content

7 Kontent.ai's benefits

Integrating with

any systems

\$

Reduced

ongoing

operational

expenses

Increased efficiency Increased revenue in daily content due to enhanced content management

Visit our website and follow us on our social media channels to stay in the loop:

Learn more about Kontent.ai

unparalleled return on their content?

Improved

efficiency in new

content

operations deployment



